



Press Release

Cummins India Limited Sales for Q2 2010–11 grow 73% Net Profit Before Tax up 91%

Mumbai: October 27, 2010 : The Board of Directors of Cummins India Limited, in their meeting held today took on record the unaudited financial results for the quarter ended September 30, 2010.

Net sales of the Company for the quarter ended September 30, 2010 stood at Rs. 1,067.5 crores, exceeding the Rs. 1,000 crores threshold for the first time ever. This represents a growth of 73% over the same period last year and 17% over the preceding quarter. Net profit before tax of Rs. 228.0 crores, was also at an all time high, representing 91% growth over the same period last year, and 16% increase over the sequential quarter.

Net sales of the Company for the six months ended September 30, 2010 were Rs. 1,977.5 crores, an increase of 59% over the corresponding period last year. Net profit before tax stood at Rs. 425.5 crores, representing a 74% increase over the same period last year.

Anant J Talaulicar, Chairman & Managing Director, Cummins India Limited said, “We are pleased to deliver record sales and profits this quarter. The Company has demonstrated strong growth this quarter over the same quarter last year. The performance has been encouraging across the board. The recovery seen in exports in the first quarter of 2010-11 continued through the second quarter, further influencing our results positively. The only concerning element has been inflation in input costs. Our expansion plans and new product programs are on track, positioning us strongly towards a long-term profitable growth. We remain steadfast about sustaining our market leadership based on our technology, quality, customer service and people, and above all on staying committed to our Brand Promise of Dependability.”

About Cummins India Limited

Cummins India Limited (CIL), headquartered in Pune since 1962, is the country's leading manufacturer of diesel and natural gas engines for power generation, industrial and automotive markets.

About Cummins in India

Cummins in India, a power leader, is a group of complementary business units that design, manufacture, distribute and service engines and related technologies. Its technology and pioneering initiatives are bringing innovative solutions and reliable services at the best possible value to users across the country. Its high performance outlook is based on customer focus, integrity and capability of its people. Part of the US \$10.8 billion Cummins Inc., Cummins in India is a Group of nine legal entities across 200 locations in the country with a combined turnover of over Rs. 6,300 crores and employing more than 11,000 individuals.



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